April Membership Analysis Report GAT Constitutional Area 5 - China

GAT Area Leader: Wing-Kun Tam

July to April (10 months) Cumulative Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	0	2	9	7	41
Cancelled Clubs	43	8	3	4	6
Charter Members	246	548	672	455	1,408
New Members	292	5,946	2,993	4,295	6,719
Drops	1,035	1,315	1,041	906	890
Net Gain	-146	5,987	3,242	4,380	7,748

April Only Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	0	0	1	0	6
Cancelled Clubs	1	-2	0	-1	1
Charter Members	49	129	44	8	222
New Members	2	467	74	81	336
Drops	92	152	135	90	57
Net Gain	11	567	9	34	549

Quarter 4 Results

	2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
New Clubs	1	1	3	5	9
Cancelled Clubs	1	0	4	1	1
Charter Members	425	328	343	246	330
New Members	50	1,100	532	873	720
Drops	7,086	5,695	5,968	4,757	172
Net Gain	-6,126	-3,750	-4,726	-3,325	957

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July to April (10 months) Cumulative Results GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	10
Coun		Cancelled Clubs	6	3	2	0	4
		Charter Members	116	255	214	104	366
		New Members	32	2,771	734	1,127	3,565
		Dropped Members	304	475	388	305	172
		Net Gain	52	2,865	820	1,164	3,922
MD NA	Undistricted	New Clubs	0	1	9	6	6
		Cancelled Clubs	0	0	0	0	0
		Charter Members	9	42	233	166	168
		New Members	223	203	246	304	264
		Dropped Members	260	170	186	181	217
		Net Gain	2	110	315	308	260
GAT Group	Total	New Clubs	0	1	9	6	16
·		Cancelled Clubs	6	3	2	0	4
		Charter Members	125	297	447	270	534
		New Members	255	2,974	980	1,431	3,829
		Dropped Members	564	645	574	486	389
		Net Gain	54	2,975	1,135	1,472	4,182

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April Only Results GAT Group A - Area 5-China GAT Group Leader: Min Ma

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	0
Coun		Cancelled Clubs	1	-2	0	-1	0
		Charter Members	38	121	5	0	0
		New Members	0	328	0	39	2
		Dropped Members	61	101	103	52	4
		Net Gain	22	441	-84	-3	0
MD NA	Undistricted	New Clubs	0	0	1	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	22	0	1
		New Members	2	20	10	9	12
		Dropped Members	6	12	7	8	3
		Net Gain	-4	8	25	1	26
GAT Group	Total	New Clubs	0	0	1	0	0
		Cancelled Club	1	-2	0	-1	0
		Charter Members	38	121	27	0	1
		New Members	2	348	10	48	14
		Dropped Members	67	113	110	60	7
		Net Gain	18	449	-59	-2	26

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Quarter 4 Results GAT Group A - Area 5-China

GAT Group Leader: Min Ma

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	0
Coun		Cancelled Clubs	1	-1	2	0	0
		Charter Members	230	185	107	73	9
		New Members	5	815	219	237	173
		Dropped Members	3,400	2,814	2,468	1,953	22
		Net Gain	-2,898	-1,531	-1,986	-1,498	166
MD NA	Undistricted	New Clubs	1	1	3	2	2
		Cancelled Clubs	0	1	0	0	0
		Charter Members	23	24	86	42	56
		New Members	33	69	42	74	19
		Dropped Members	200	214	170	317	7
		Net Gain	-135	-116	-36	-196	85
GAT Group	Total	New Clubs	1	1	3	2	2
•		Cancelled Club	1	0	2	0	0
		Charter Members	253	209	193	115	65
		New Members	38	884	261	311	192
		Dropped Members	3,600	3,028	2,638	2,270	29
		Net Gain	-3,033	-1,647	-2,022	-1,694	251

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July to April (10 months) Cumulative Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	11
Coun		Cancelled Clubs	8	3	0	3	0
		Charter Members	67	134	87	75	451
		New Members	24	1,663	867	1,182	1,446
		Dropped Members	286	201	210	101	253
		Net Gain	-147	1,771	883	1,272	1,837
GAT Group	Total	New Clubs	0	0	0	0	11
		Cancelled Clubs	8	3	0	3	0
		Charter Members	67	134	87	75	451
		New Members	24	1,663	867	1,182	1,446
		Dropped Members	286	201	210	101	253
		Net Gain	-147	1,771	883	1,272	1,837

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April Only Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	1
Coun		Cancelled Clubs	0	0	0	0	0
		Charter Members	10	4	6	1	84
		New Members	0	73	56	18	277
		Dropped Members	17	7	14	1	30
		Net Gain	-1	74	54	19	351
GAT Group	Total	New Clubs	0	0	0	0	1
		Cancelled Club	0	0	0	0	0
		Charter Members	10	4	6	1	84
		New Members	0	73	56	18	277
		Dropped Members	17	7	14	1	30
		Net Gain	-1	74	54	19	351

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Quarter 4 Results GAT Group B - Area 5-China

GAT Group Leader: Xiaoqin Liu

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	2	2
Coun		Cancelled Clubs	0	0	0	1	0
		Charter Members	81	29	54	72	117
		New Members	9	160	205	416	366
		Dropped Members	2,009	1,145	1,690	1,256	66
		Net Gain	-1,852	-897	-1,353	-722	443
GAT Group	Total	New Clubs	0	0	0	2	2
		Cancelled Club	0	0	0	1	0
		Charter Members	81	29	54	72	117
		New Members	9	160	205	416	366
		Dropped Members	2,009	1,145	1,690	1,256	66
		Net Gain	-1,852	-897	-1,353	-722	443

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July to April (10 months) Cumulative Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	13
Coun		Cancelled Clubs	27	1	0	1	1
		Charter Members	54	93	105	88	398
		New Members	10	1,304	1,140	1,643	1,425
		Dropped Members	133	442	211	311	200
		Net Gain	-4	1,237	1,228	1,583	1,732
MD NA	Undistricted	New Clubs	0	1	0	1	1
		Cancelled Clubs	2	1	1	0	1
		Charter Members	0	24	33	22	25
		New Members	3	5	6	39	19
		Dropped Members	52	27	46	8	48
		Net Gain	-49	4	-4	53	-3
GAT Group	Total	New Clubs	0	1	0	1	14
•		Cancelled Clubs	29	2	1	1	2
		Charter Members	54	117	138	110	423
		New Members	13	1,309	1,146	1,682	1,444
		Dropped Members	185	469	257	319	248
		Net Gain	-53	1,241	1,224	1,636	1,729

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April Only Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	5
Coun		Cancelled Clubs	0	0	0	0	1
		Charter Members	1	4	5	5	137
		New Members	0	46	5	15	42
		Dropped Members	3	32	11	29	17
		Net Gain	-1	44	4	15	172
MD NA	Undistricted	New Clubs	0	0	0	0	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	6	2	0
		New Members	0	0	3	0	3
		Dropped Members	5	0	0	0	3
		Net Gain	-5	0	10	2	0
GAT Group	Total	New Clubs	0	0	0	0	5
•		Cancelled Club	0	0	0	0	1
		Charter Members	1	4	11	7	137
		New Members	0	46	8	15	45
		Dropped Members	8	32	11	29	20
		Net Gain	-6	44	14	17	172

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Quarter 4 Results GAT Group C - Area 5-China

GAT Group Leader: Guo-Jun Zhang

			2019-2020	2020-2021	2021-2022	2022-2023	2023-2024
MD China	China	New Clubs	0	0	0	0	5
Coun		Cancelled Clubs	0	0	2	0	1
		Charter Members	91	90	75	36	148
		New Members	3	56	59	136	154
		Dropped Members	1,472	1,522	1,638	1,216	64
		Net Gain	-1,236	-1,206	-1,379	-927	268
MD NA	Undistricted	New Clubs	0	0	0	1	0
		Cancelled Clubs	0	0	0	0	0
		Charter Members	0	0	21	23	0
		New Members	0	0	7	10	8
		Dropped Members	5	0	2	15	13
		Net Gain	-5	0	28	18	-5
GAT Group	Total	New Clubs	0	0	0	1	5
•		Cancelled Club	0	0	2	0	1
		Charter Members	91	90	96	59	148
		New Members	3	56	66	146	162
		Dropped Members	1,477	1,522	1,640	1,231	77
		Net Gain	-1,241	-1,206	-1,351	-909	263

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